

ASSOCIATION FINANCES

Establishing a Procedure for the Handling of Funds

Overseeing the financial responsibilities of an association is one of the most important responsibilities of the board. To significantly decrease the risk of funds being misplaced or mishandled, the board should maintain an active role in providing checks and balances. Please refer to the <u>USBC Association Policy Manual</u>, Chapter Five, Section B, Financial

Approving the Financial Institution

The most important consideration in deciding on a financial institution for the association is that it be federally insured by the Federal Depository Insurance Company (FDIC), or its equivalent. To be federally insured means that accounts held at that financial institution are insured by a federally supported program up to \$250,000. To check if your association's bank is federally insured, a search may be conducted at www.fdic.gov.

Associations are not permitted to use in-house banking. All association accounts must be maintained at an insured bank or credit institution in the name of the association. Please refer to the <u>USBC Association Policy Manual</u>, Chapter Five, Section B, Financial, Item 3a.

Designating Board Members to Sign for Withdrawals

In choosing who will sign for withdrawals, the board must take into consideration both bonding requirements, as well as convenience. To ensure bonding protection of association funds, signatories on an association account must be board members, at least 18 years of age, and not immediate family members. In addition, all withdrawals must have at least two signatures. Associations are encouraged to allow more than two board members to serve as signatories, as this allows for greater flexibility. If one individual is out of town, etc., money can still be withdrawn.

An association may face a situation in which a payment or withdrawal must be made in an expedient manner. For this reason, convenience should be a consideration when board members are chosen to act as a signatory. Making financial decisions based exclusively on convenience, however, is not advisable. A board may not authorize, for example, checks to be pre-signed. Please refer to the <u>USBC</u> Association Policy Manual, Chapter Five, Section B, Financial, Item 3d.

Ensuring All Money is Deposited Within Seven Days

Being able to verify deposits begins with ensuring that the association manager is keeping meticulous records of money received by the association. If the association manager is not issuing a receipt for all money paid to the association (as required), verifying that all money has been deposited will be virtually impossible.

To verify that all money has been deposited, a record of deposit must be compared to all receipts that have been issued. Furthermore, the deposit date should be compared to the date of each receipt to verify that deposits were made in a timely manner. Should the money and receipts not balance, the association manager should be able to provide documentation of the difference. Please refer to the <u>USBC Association Policy Manual</u>, Chapter Five, Section B, Financial, Item 3f.

Authorizing Expenditures

When making decisions regarding money, board members are obligated to keep in mind the association purpose, as well as the best interest of the members.

Many expenditures that an association faces are routine – for example, if an association maintains an office, it may incur property taxes, utility bills, rents, etc. The payment of routine bills such as these needs only be authorized once by the board and must be noted in the minutes of the meeting in which it was approved. Despite this, board members should continually keep themselves informed





of these costs and question any discrepancies and/or something not accounted for or approved by the board.

For convenience, the board may choose to authorize all expenditures under "x" dollars or grant a blanket authorization for specific expenditures. Even if these practices are used, however, the expectation remains that the board review all expenditures. Please refer to the <u>USBC Association Policy Manual</u>, Chapter Five, Section B, Financial, Item 3g.

Ensuring the President Verifies the Association Accounts

While the president verifies all association accounts monthly, the board provides an extra financial check by ensuring this verification takes place. Asking the president to provide a summary report of his/her findings is one method of satisfying this duty.

NOTE: The president does not only have to "look at the books" but verify them as well. Regardless if the association has one bank account or 10 (fund raisers, SMART, each tournament, etc.) each must be looked at. Account activity needs to be verified by the president by reviewing receipts for deposits, withdrawals, tournament entries, memberships, purchases, etc. Please refer to the <u>USBC Association Policy Manual</u>, Chapter Five, Section B, Financial, Item 3j.

Ensuring All Required Financial Reports are Filed

The board has a responsibility to familiarize themselves with the specific Internal Revenue Service (IRS), payroll, state, and local forms/reports that are required of the association and ensure that the association manager files all applicable documents in a timely manner.

Choosing not to verify that all applicable forms/reports have been filed is a significant risk as a board member. If the IRS performs an audit on the association and determines money is due, each member of the board can be held legally responsible.

To familiarize yourself with the most common IRS and payroll forms that apply to 501(c)(3) organizations, reference <u>www.irs.gov</u>, your state government Web Sites, and <u>Tax Requirements</u> document on the ARC. The association must contact its respective state and local governments to determine which state/local forms are required of the association.

Financial Reporting

Providing Financial Information

Ensuring accuracy of the association's finances is the responsibility of the entire board, not only the association manager. A board member has a right to view association financial information, as well as request an update or report on the association's current financial status. Furthermore, the board has an obligation to ensure that association finances are accurate and being used in such a way that reflects the goals and purposes of the association.

The association manager must be prepared to provide all financial information requested by the board. Information necessary for a monthly or quarterly verification of accounts or the annual audit are common examples of when members of the board may request financial information.

In addition, the association manager is to provide a written financial report at every membership/delegate and board meeting. The report includes the association's starting balance, deposits, expenditures, and ending balance for the period since the last meeting. It also lists all assets, reserves, and liabilities, including salaries.

Providing full financial disclosure to the membership is a requirement in all USBC associations. Financial statements are useful tools in satisfying this responsibility.





Financial Disclosure

As tax exempt organizations, associations are subject to additional laws regarding reporting and public disclosure of financial information.

Tax exempt organizations must faithfully file the appropriate forms with the IRS annually, as well as make its previous three years of information returns (IRS Form 990) available for public inspection. Requests for this information would most likely come from local government departments, the property owner of rented office space, or regional consumer protection agencies; however, potential donors or sponsors also may request to review these forms. The association is required to provide copies of these documents upon request. Per IRS guidelines, the tax-exempt organization may charge a reasonable fee for a photocopy of the IRS Form 990.

Associations are also required to make available for public inspection IRS Form 990-T, the unrelated business income tax return.

IRS penalties for not complying with disclosure laws are severe. It is important that the association manager coordinate the information immediately when a request for a copy of IRS Form 990 or 990-T is made as penalties are accumulated per day if a failure to comply continues. In addition, penalties are assessed based on each case of failing to provide a copy of IRS Form 990 or 990-T.

The form(s) can also be posted on the association's Web site.

Financial Statements

Financial statements are reports which summarize the financial status and results of operations of an association. At a minimum, an association should develop and maintain the following types of financial statements:

Income Statement and Balance Statement

An income statement is a report of the association's revenues minus its expenses for a given time ending at a specified date (i.e. month and/or year-to-date). The simplest equation to describe income is: Net Income = Revenue - Expenses. For an example of an income statement, please see the Sample Income Statement on the ARC.

A balance statement is a report of the association's total assets and liabilities. This reports the "health" of the association by describing to its members exactly what is in the accounts – what the association is worth. For an example of a balance sheet, please see the <u>Sample Balance Statement</u> on the ARC.

Statement of Cash Flow

A statement of cash flow summarizes sources and uses of cash and indicates whether enough cash is available to carry on routine operations. It also helps determine if the association has excess funds (reserves) to spend on new initiatives or maybe transfer to money market or savings accounts and for how long. For an example of the cash flow statement, please see the Sample Cash Flow Statement on the ARC.

Day-to-Day Financial Operations

As outlined in its duties, the association board is responsible for establishing procedures for the handling of funds. It is the association manager that predominately handles the day-to-day financial operations of the association based on established procedures.

It is important to ensure that all financial activities and record keeping are kept current. In addition, meticulously recording all transactions is a necessity in allowing for thorough verifications and audits.





Receiving and Depositing Funds

Upon receiving any payment, the association manager must issue a receipt to the payee. Documentation of the payment received is kept by the association manager, including the date, amount, and type (i.e., cash, check) of payment.

In depositing funds, the association manager keeps, at a minimum, a record of all items appearing on a deposit. Ideally, a copy of the deposit slip would be obtainable (many online banking services offer this feature).

With an itemized deposit record and documentation of all receipts, reconciliation can be conducted of the deposited amount. Additionally, by comparing the dates of receipts to the date of the deposit, it can be verified that all money is deposited within seven days of receipt.

Expenditures

Board Authorization

Paying all bills/invoices is the responsibility of the association manager. However, before payment may be made, the association manager must receive an authorization from the board to do so. Requiring authorization ensures the board maintains financial restraints on money going out of the association.

To enable financial transactions to occur smoothly and on time, the association manager and board may develop an "authorization agreement." For example, an agreement could grant a blanket authorization for specific expenditures within the allocated budget, if any, or expenditures up to a specified dollar amount. Even if an "authorization agreement" exists, a review of these expenditures must still occur. The president's monthly verification of accounts may serve as a good opportunity for this. Please refer to the <u>USBC Association Policy Manual</u>, Chapter Five, Section B, Financial, Item 3q.

Communicating Changes in Expenditures

The association manager will likely have the most knowledge about the cost of all association expenditures. He/she should keep the board informed of these costs, as well as any expenditure which undergoes a significant change. This information may have an impact on decisions made by the board. For example, the board should be made aware of a significant increase in the cost of printing an association yearbook, as this information may lead to an adjustment in the upcoming budget, or discussion on choosing a different company to handle the yearbook printing in the future.

